Supplier Tribes and MarketLink

Make supply visible, introduce relevant buyers and leave with a responsible next step.

The proposed model

Supplier Tribes group businesses around a shared sector or capability. MarketLink connects these groups with buyer conversations, readiness support, finance information and shared visibility. The festival is intended to be a starting point for continuing networks.

For suppliers

Share your sector, offer, delivery area, capacity and the buyer problem you can help solve. Discuss the appropriate cluster and any readiness work. Registration does not certify quality, legal compliance or procurement readiness.

For buyers

Share procurement categories, specifications, sourcing priorities and the type of conversation you want. Agree a curated meeting or cluster introduction where the participating supply and schedule allow.

For enabling partners

Contribute practical readiness support, finance information, compliance guidance, procurement insight or shared marketing. Proposed institutional partners named in source documents are prospects unless separately confirmed.

The follow-up record

Record the need and offer, the meeting outcome, permission for follow-up, an accountable person and a due date. Contact details are not automatically distributed to sponsors or included in public supplier directories.

Commercial boundaries

No supplier acceptance, contract, finance approval or purchase is guaranteed. Participation fees and package prices are unset. Buyers and suppliers retain their own due diligence and procurement decisions.

Start the conversation

The festival closes on 25 May 2027; venue is to be confirmed. Contact the organisers as a supplier, buyer or enabling partner.

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